



## Targeting full cycle growth in Norway & SE Asia



### Longboat is growing a full-cycle E&P company in Norway and SE Asia

- Six discoveries made in Norway since 2021 including several new play openers
- First production acquisition in Norway (Statfjord Satellites) expected to complete before year end
- Maturing operated Block 2A in Malaysia towards a drill decision on giant Kertang gas prospect in 2024

#### Longboat's strategy is to create shareholder value through M&A and exploration

- Seven transactions completed since inception in 2019
- Transformational deals delivered in 2023 with JAPEX (Norway) and Topaz (Malaysia)

#### Team has extensive experience growing and exiting E&P companies in Norway and SE Asia

- M&A efforts fully focused on adding further production and development assets in both regions
- Utilise innovative funding mechanisms to minimise any shareholder dilution
- Management remain large shareholders with >£2 million invested to-date (including several on-market purchases)

### Expertise in North Sea & SE Asia regions





- Ex-COO of Faroe Petroleum
- +30 years' international experience (Shell, Paladin)
- Petroleum Engineer

Helge Hammer
Chief Executive Officer



- Ex-CFO of Faroe Petroleum
- Former CFO at Gulf Keystone, Lamprell, Sterling
- Director Oil & Gas Corp Finance at DKW

Jonathan Cooper Chief Financial Officer



- Subsurface Manager, DNO North Sea
- Petroleum Geologist +20 years' experience (Shell, Equinor, Talisman, Paladin, Faroe)

Hilde Salthe
Managing Director Norway



- Founder/CEO of SE Asian-focused Salamander from inception to sale
- CEO of Coro Energy and Exec Chairman at TAP Oil

James Menzies
Executive Chairman Southeast Asia



- Ex-BD Head Faroe Petroleum
- Ex-BD Head at Salamander, Valiant
- Previous banking experience with Morgan Stanley and RBS

Nick Ingrassia
Corporate Development Director



- Manager SE Asia for Lundin (now IPC) and ROC Oil
- Key roles at Cairn, involved in Mangala discovery (India)

Pierre Eliet
Director SE Asia

### North Sea & SE Asia Track Record:



### Growth through acquisition & the drill-bit followed by corporate sale



highlights

- IPO (2003)
- Maria swap to Petoro (NOR, 2011)
- Schooner & Ketch acquisition (UK, 2013)
- Blane & Enoch acquisition (UK, 2015)
- DONG Norway acquisition (NOR, 2016)
- Njord Area swap to Equinor (NOR, 2018)

Acquired by listed peer in 2019 for ~\$900 million<sup>1</sup>





■ IPO (2006)

highlights

- Sinphuhorm acquisition (THI, 2005)
- ONWJ & SES acquisition (IND, 2006)
- GFI corporate acquisition (THI/IND, 2008)
- Origin multi-well farmout (THI/VTN/LAO, 2009)
- Bangkanai acquisition (IND, 2010)

Acquired by listed peer in 2015 for ~\$900 million<sup>1</sup>

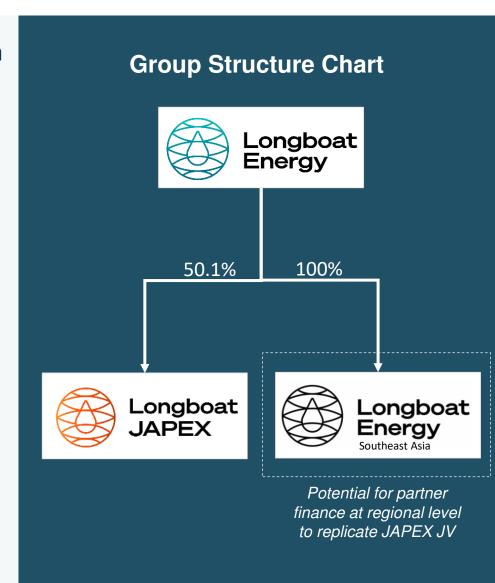


1 Enterprise value

## Unique transaction secures finance without dilution

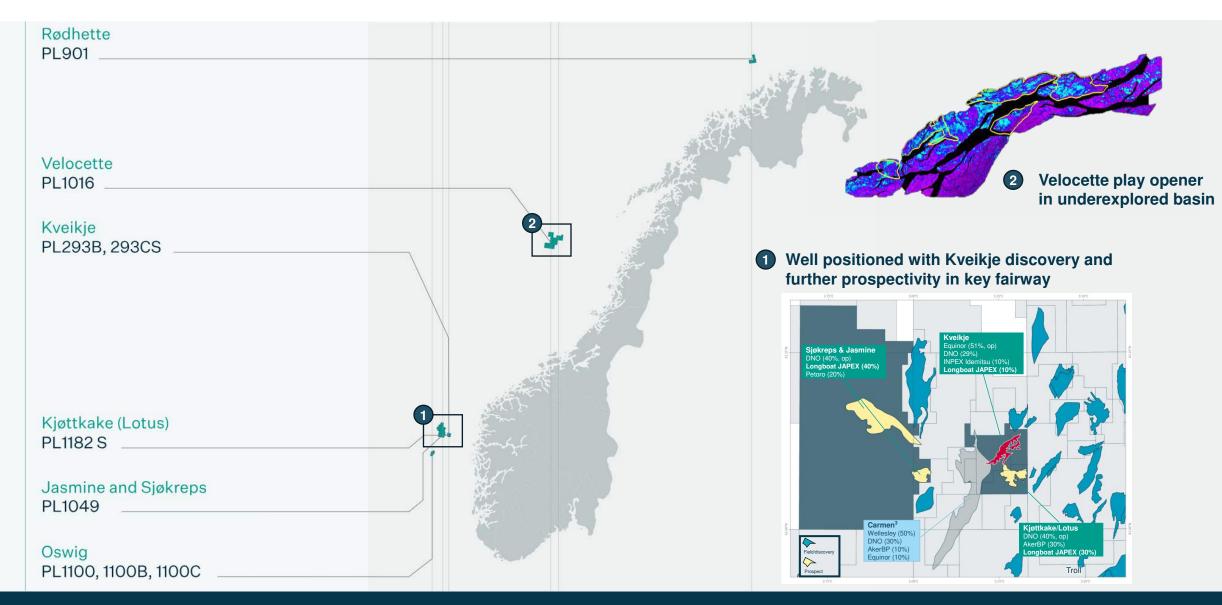


- JV transaction complete with JAPEX a 49.9% shareholder in Longboat's Norwegian subsidiary
  - Cash investment \$20 million<sup>1</sup> and \$100 million, 5-yr financing facility
- JAPEX provides validation, expertise and financial strength
  - JV has an acquisition-led strategy to grow reserves and production
- Norway remains an attractive M&A province
  - Increasing divestment levels anticipated in Norway in 2024 especially in respect of recently sanctioned projects
- JAPEX provides Longboat with credibility and firepower
  - Access to capital remains key Norwegian M&A differentiator



# Norwegian portfolio highlights



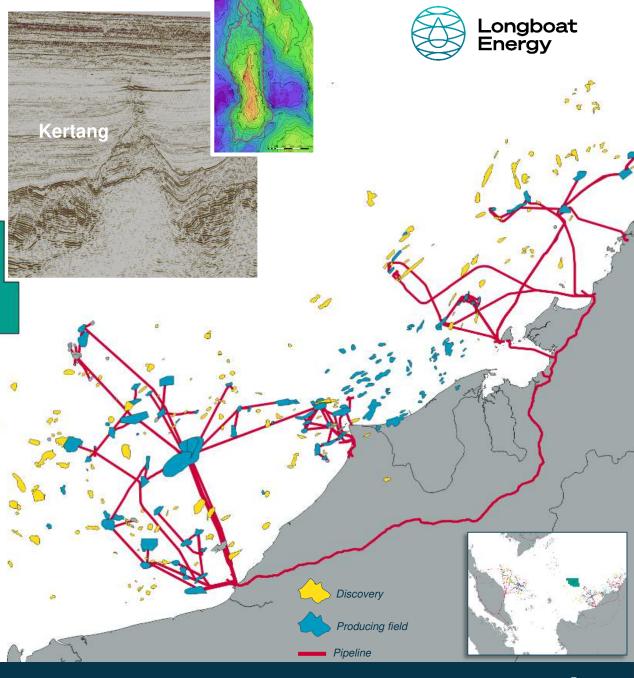


# Kertang: undrilled gas giant

Company	WI% <sup>1</sup>
PETRONAS Carigali	40.0%
Longboat (operator)	52.5%
PETROS	7.5%



- Block SK2A PSC Feb-23 (MBR 2022)
- Prolific Central Luconia, offshore Sarawak
  - Outboard of numerous recent gas discoveries
  - Area 12,000km<sup>2</sup>, water depth 100-1,400m
  - Significant, multi-TCF prospect
  - Bintulu LNG terminal located onshore
- Provides low-cost, high-reward initial entry point into region



### SE Asia M&A outlook



#### Majors continuing to rationalize portfolios

Comparable to North Sea ~15 years ago

#### Limited buyer universe leaves gap in the market

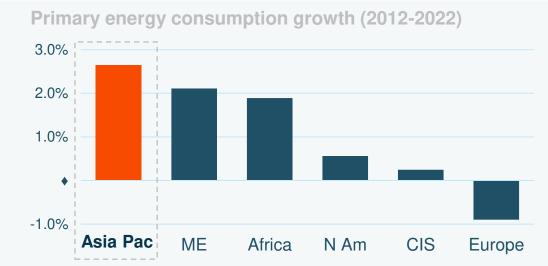
- Private equity largely absent
- National Oil Companies (NOCs) becoming less prevalent
- Key competition from smaller and/or domestic entities

#### Strategy to build a full-cycle business

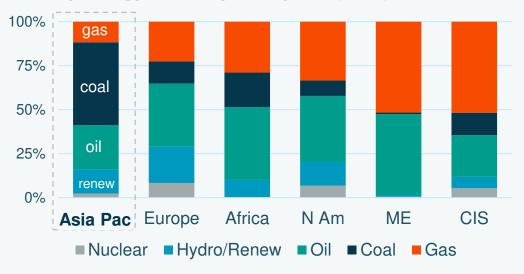
- Opportunistic approach with several potential growth avenues
- Production/developments, low capex, short lead times
- Focus on attractive IRR/cash multiples/payback times

#### Topaz team adds regional expertise and track record

Low-cost presence established

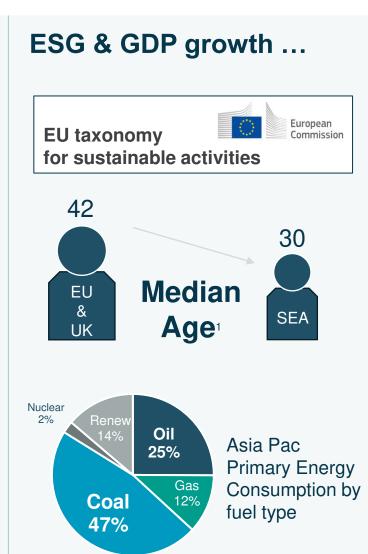


#### Primary energy consumption by fuel (2022)

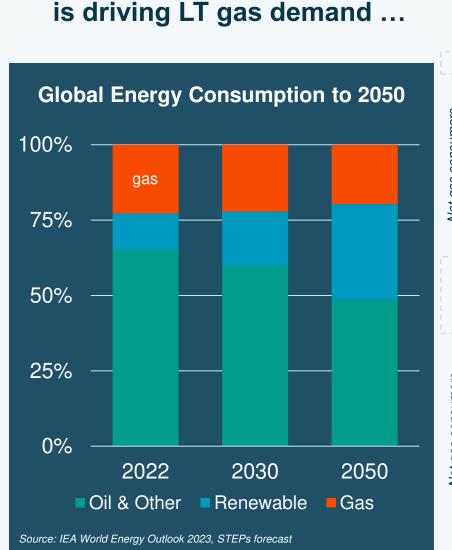


### Gas remains long term investable





Source: Energy Institute Statistical Review of Energy 2023





## Focused on delivery



#### Management team with unique experience and proven track record in Norway and SE Asia

- Experience growing and exiting E&P companies in Norway and SE Asia
- History of transformational M&A deals (eg JAPEX JV)

#### Attractive market opportunity

- Focused on adding further production and development assets in both Norway and SE Asia
- Longboat well positioned to deliver value accretive growth

#### Utilise innovative funding mechanisms to minimise any shareholder dilution

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